Freelance contractor working through a staffing agency

	RESPONDENTS			TOTAL COMPENSATION		
	Number of respondents	Number in position	25% earn less	50% earn less	75% earn less	
National	652	652	\$47,900	\$62,200	\$83,000	
Region						
New England	48	48	\$50,000	\$71,000	\$90,000	
Middle Atlantic	134	134	\$55,000	\$73,400	\$90,800	
East North Central	86	86	\$41,900	\$55,000	\$70,000	
West North Central	16	16	\$48,400	\$63,500	\$94,500	
South Atlantic	97	97	\$42,000	\$60,000	\$77,500	
East South Central	4	4	N/A	N/A	N/A	
West South Central	59	59	\$50,000	\$60,000	\$76,000	
Mountain	14	14	\$44,300	\$50,000	\$55,800	
Pacific	194	194	\$50,000	\$63,200	\$83,000	
Metro area						
Atlanta GA	22	22	\$59,500	\$70,000	\$86,300	
Austin TX	16	16	\$45,700	\$52,000	\$74,300	
Baltimore MD	7	7	N/A	N/A	N/A	
Boston MA	30	30	\$50,000	\$75,000	\$97,800	
Bridgeport CT	2	2	N/A	N/A	N/A	
Charlotte NC	5	5	N/A	N/A	N/A	
Chicago IL	44	44	\$50,500	\$61,000	\$78,800	
Cincinnati OH	1	1	N/A	N/A	N/A	
Cleveland OH	1	1	N/A	N/A	N/A	
Dallas TX	23	23	\$50,000	\$60,000	\$76,000	
Denver CO	6	6	N/A	N/A	N/A	
Detroit MI	15	15	\$43,000	\$52,000	\$60,000	
Houston TX	17	17	\$58,000	\$72,500	\$105,300	
Indianapolis IN	5	5	N/A	N/A	N/A	
Kansas City MO			N/A	N/A	N/A	
Los Angeles CA	44	44	\$50,000	\$63,500	\$80,000	
Miami FL	9	9	N/A	N/A	N/A	
Milwaukee WI	5	5	N/A	N/A	N/A	
Minneapolis MN	14	14	\$46,000	\$58,000	\$80,300	
Nashville TN	1	1	N/A	N/A	N/A	
New York NY	114	114	\$60,000	\$75,000	\$96,000	
Orlando FL	6	6	N/A	N/A	N/A	
Philadelphia PA	20	20	\$43,200	\$54,500	\$72,500	
Phoenix AZ	4	4	N/A	N/A	N/A	
Pittsburgh PA			N/A	N/A	N/A	
Portland OR	25	25	\$30,400	\$41,500	\$52,000	
Providence RI	4	4	N/A	N/A	N/A	
Raleigh NC	4	4	N/A	N/A	N/A	
Richmond VA	8	8	N/A	N/A	N/A	
St. Louis MO			N/A	N/A	N/A	
Salt Lake City UT			N/A	N/A	N/A	
San Diego CA	18	18	\$38,800	\$52,000	\$65,800	
San Francisco CA	33	33	\$57,300	\$78,000	\$110,000	
San Jose CA	15	15	\$63,400	\$110,000	\$130,000	
Seattle WA	51	51	\$54,000	\$65,000	\$80,000	
Washington DC	20	20	\$50,300	\$67,500	\$90,300	

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	RESPONDENTS			TOTAL COMPENSATION		
	Number of respondents	Number in position	25% earn less	50% earn less	75% earn less	
Sector						
for-profit	652	652	\$47,900	\$62,200	\$83,000	
not-for-profit			N/A	N/A	N/A	
other			N/A	N/A	N/A	
Organization type						
freelancer	652	652	\$47,900	\$62,200	\$83,000	
self-employed (solo)			N/A	N/A	N/A	
design studio or consultancy			N/A	N/A	N/A	
interactive/multimedia agency			N/A	N/A	N/A	
ad, marketing, PR agency			N/A	N/A	N/A	
media/publishing firm			N/A	N/A	N/A	
in-house department			N/A	N/A	N/A	
other			N/A	N/A	N/A	
Organization size						
1	652	652	\$47,900	\$62,200	\$83,000	
2–9			N/A	N/A	N/A	
10-99			N/A	N/A	N/A	
100-999			N/A	N/A	N/A	
1,000+			N/A	N/A	N/A	
Client base						
local/regional only	283	283	\$45,000	\$60,000	\$75,000	
national	141	141	\$45,000	\$70,000	\$90,000	
international	147	147	\$50,000	\$66,000	\$85,000	
Organization Design Areas						
book/publication/type design	188	188	\$42,000	\$55,000	\$71,800	
graphic design	448	448	\$45,200	\$60,000	\$75,000	
illustration	154	154	\$45,000	\$57,600	\$75,000	
photography	118	118	\$50,000	\$60,000	\$78,000	
multimedia/motion/video	126	126	\$52,000	\$67,500	\$85,000	
interactive media	156	156	\$55,000	\$75,000	\$100,000	
web design	346	346	\$50,000	\$68,600	\$90,000	
web development	140	140	\$50,500	\$70,000	\$92,700	
user experience/interface	240	240	\$60,000	\$75,000	\$105,400	
information architecture	90	90	\$70,000	\$91,800	\$120,000	
apps	157	157	\$59,100	\$80,000	\$109,000	
environmental graphics	88	88	\$50,300	\$70,000	\$78,000	
corporate identity	226	226	\$46,000	\$60,000	\$76,300	
annual reports and corporate collateral	120	120	\$46,400	\$60,000	\$72,800	
communication strategy	82	82	\$52,000	\$70,000	\$90,000	
brand and packaging design	199	199	\$46,000	\$60,000	\$76,000	
advertising/marketing/sales materials	308	308	\$47,600	\$61,300	\$77,800	
direct mail	147	147	\$45,000	\$60,000	\$74,000	
presentations	195	195	\$50,000	\$62,400	\$80,000	
copywriting/technical writing	81	81	\$47,300	\$61,400	\$83,000	
exhibitions/events	88	88	\$52,500	\$70,000	\$79,500	
Benefits Received						
none	247	247	\$42,000	\$60,000	\$85,000	
some	383	383	\$50,000	\$65,000	\$80,000	
comprehensive	9	9	N/A	N/A	N/A	

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